

AMALGAMATED ENGINEERS (PVT) LTD

TRADING AS

LAUNTOP ZIMBABWE

2020 COMPANY PROFILE

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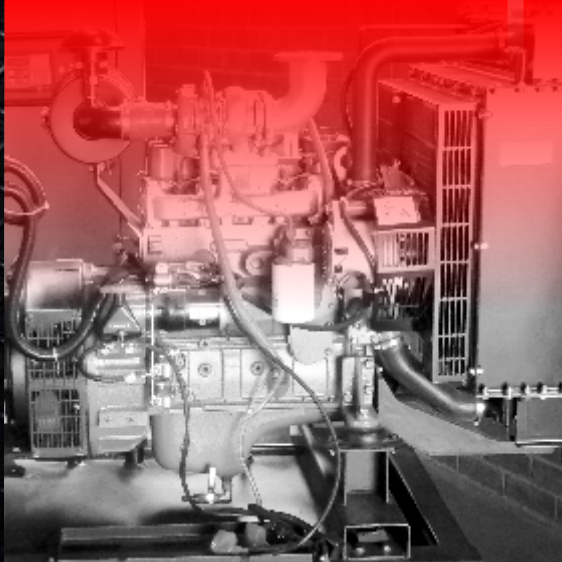
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LAUNTOP ZIMBABWE

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Business, Administrative & Contacts

Company Name:	Amalgamated Engineers (Pvt) Ltd t/a Launtop Zimbabwe
Business Type:	Nationwide Distribution, Retail & Service Centre
Vendor Number:	710001
Co. Reg Number:	418/2011
VAT Number:	10058195
BP Number:	200118230
Tel Number:	+263 242 758 777/9, 758 653
Telefax Number:	+263 242 758 522
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Introduction

WHO WE ARE

Amalgamated Engineers Pvt. Ltd. trading as Launtop Zimbabwe is a wholly owned and operated Zimbabwean company established in July 2012. We are focused on delivering quality products to residential, commercial, agricultural and mining sectors in Zimbabwe. Our products range from Power Generators, Water pumps, Solar Geysers, Solar Inverters, Lithium Batteries, Gas Stoves, Solar Panels, Solar Pumps including all control, ancillary equipment and original backup spares.

WHAT WE DO

Our Products include Petrol Generators, Diesel Generators, Heavy Duty Generators, Welder Generators, Water Pumps, Submersible Pumps, Solar Pumps, Solar Inverters, Solar Geysers & Gas Stoves. Our trained technicians provide all our clients with technical support and back up using only genuine quality parts. Our friendly staff will take pleasure in assisting you with your enquiries. Our Brands include, Perkins, Cummins, Stamford, Lister Petter, Yannan, United Power, PowerCare, Suintask, Mastra, Gas It, Aqualogic, Pylontech, Solar Home and Launtop. We are the exclusive distributors for Launtop, Suintask, Mastra, Solarhome, Solis & Aqualogic in Zimbabwe.

VISION

To become the leading supplier of alternative power products in Zimbabwe.

MISSION STATEMENT

At Launtop Zimbabwe we strive to provide alternative power solutions to Zimbabwe by distributing quality and affordable products to the whole nation with full backup, service and spares. Our team is always striving to achieve our company goals and live up to our motto.

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Introduction

VALUES

- Excellence
- Integrity
- Efficiency
- Team Work
- Market Development
- Commitment to Customers
- Quality
- Honesty

OUR GOALS

Our goal at Launtop Zimbabwe is to provide effective alternative power solutions for individuals and corporates alike.

OUR MOTTO

Our motto is to "Light Up Your Life!"

OUR TEAM

Our team of engineers and support staff have years of experience in the industry and have closely worked and trained with ISO 9001 accredited manufacturers internationally. We have developed a close working relationship with our overseas partners and continue to introduce more improved products through our R & D co-operation.

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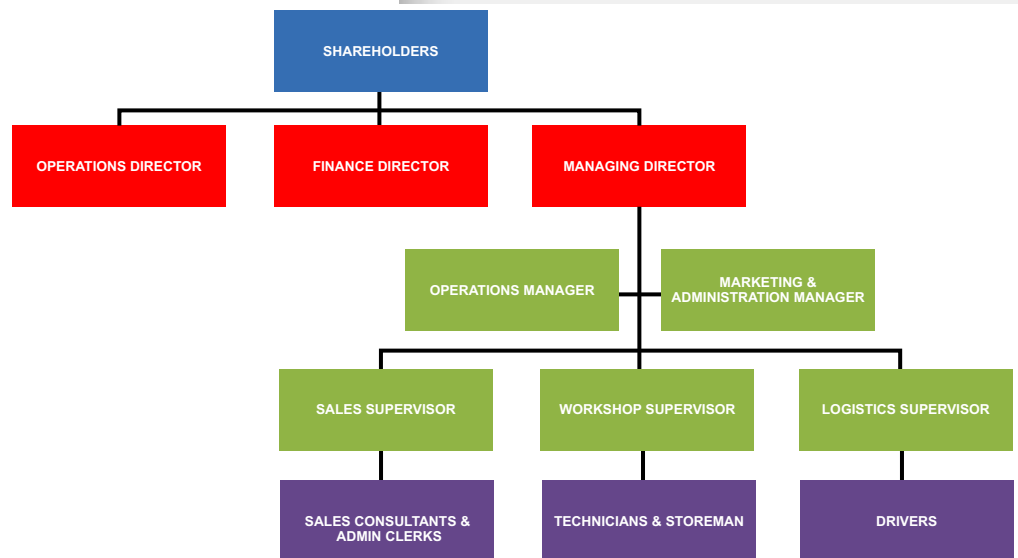
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Company Structure

COMPANY STRUCTURE



COMPANY EXPERIENCE

When we opened our doors to the public in December 2012, our range of products was limited to Launtop generators up to 12.5kVA and water pumps up to 10hp. We have progressively increased the size of generators we stock and have the ability to supply generators up to 2000kVA.

We provide full back up and spares for our products and have experienced technicians who are able to respond to customer issues timeously as and when they may arise.

Our Launtop generators are currently powering schools, health care services, institutions, businesses and home owners. Listed below are some of our clients:

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CLIENTS

- Mines
- Hospitals
- Medical/Dental Clinics
- Transport & Logistics Services
- Government Agencies
- Non Government
- Organisations(NGO's)
- Retail
- Ministries
- Engineering firms
- Banks
- Schools & Universities
- Clubs & Associations

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Business Model

BUSINESS MODEL



Launtop Generators and Water Pumps are strong, durable and of a superior quality, providing customers with value for their money. These quality generators are backed up by our manufacturers' warranty.

Our generators range from 650W to 100kVA ex-stock and we are capable of importing up to 2MVA. Our 7hp petrol water pumps are 2" and 3" while our 4.2hp, 6hp and 10hp diesel pumps are 2", 3" and 4" respectively.

Launtop products have been successfully exported to Europe, America, Australia and other parts of Africa (Nigeria, South Africa). We are the exclusive distributors for Launtop products in Zimbabwe. Launtop are OEM certified for the production of Cummins and Perkins Generators.



Suntask is an ISO9001: 2008 and SGS certified manufacturer. The manufacturer acquired the solar key mark and SRCC certification, being awarded the second prize on CE.

Suntask solar geysers have been successfully exported to Germany, South Korea, South East Asia and South Africa. We are the exclusive distributors for Suntask products in Zimbabwe. Suntask solar geysers have been approved and certified by the Standard of Association of Zimbabwe (SAZ).

Our solar geysers are available in 100L, 150L, 200L or 300L in both non-pressure (gravity) and pressure. The solar geysers comes with magnesium bar (anode). Suntask Solar Geysers are of a superior quality to other products on the market and are available at competitive prices with a 5-year warranty.

We are proud to announce and launch our new 150L New Compact Solar Water Heater (an exclusive design and concept to solar water heating from Suntask).

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Business Model

BUSINESS MODEL



**Solar Pumps
& Accessories**

Aqualogic submersible pumps are ISO9001 quality certified and are available in both AC and DC.

Our AC submersible pumps range from 3" 0.75HP – 4" 2HP with capacities from 3.3m³/h – 5.4m³/h and total head from 46m – 197m. The motors range from 12 – 28 stage, are oil cooled with stainless steel impellers, non-return valves and an easy to install control panel.

Our DC submersible pump kits range from 120W 24V – 500W 48V. Each kit is complete with solar panels, float level sensors, solar pump controller and various accessories. Aqualogic DC submersible pumps can be run on batteries through the solar controller as it is equipped with MPPT. MPPT converts the higher voltage DC output from the solar panels down to the lower voltage needed to charge the batteries.

Aqualogic submersible pumps are suitable for:

- Water supply from wells and reservoirs
- Domestic use, for civil and industrial applications
- Garden use and irrigation

Aqualogic products are available at competitive prices with a 3-year warranty on solar panels and a 1-year warranty on pumps.

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Introduction

BUSINESS MODEL



Mastra submersible (borehole) pumps are CE international quality certified products. The pumps are designed with Italian standards and have a good reputation in Europe, America, Australia and Africa. Our Mastra submersible pumps come with an automatic controller and 5m cable, and are available in 0.5hp to 3.0hp.



Gasit gas stoves are self-igniting, offering the finest convenience to users. The stoves range from two to three plate units, in either a stainless steel or glass top finish.

Product Distribution

PRODUCT DISTRIBUTION

We distribute our products through a wide range of dealers. Our dealers range from small to large retail outlets i.e. Electrosales and Halsted Builders Express (nationwide). We have dealers outside Harare including Bulawayo, Marondera, Gweru, Kwekwe, Vic Falls, Masvingo, Chinhoyi, Kadoma, Karoi, Mutare, Mvurwi and Rusape. Our pricing structure benefits our dealers by offering them a better margin than our competitors. It also provides our dealers the opportunity to be more competitively priced in the market. Our larger generators, 10kVA and above, are available through Launtop directly or through referral from one of our trusted resellers.

For a full updated list of dealers, please visit our website on www.launtopzim.com.

- Halsted Builders Express
- Electrosales
- House of Tiles
- Electricare
- Union Hardware
- Paint & Hardware
- TV Sales and Home
- Nations Hardware
- Heinz Taube

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Our Brands

OUR BRANDS



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Product Range

GENERATORS



WATER PUMPS



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Product Range

SUBMERSIBLE PUMPS



SOLAR GEYSERS



GAS STOVES



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Service Centre

SERVICE CENTRE



Our service, repairs and maintenance are carried out at our Service Centre or on-site. Our Service Centre consists of well qualified and experienced technicians to provide all the necessary backup and technical support for our clientele. Our priority is on reliability of service and backup. We have a completely stocked spares division with only genuine quality parts. Our services and repairs are carried out using only these parts to ensure the longevity and performance of our products. Our mobile technical team are on standby to provide on-site assistance. We pride ourselves with quality and reliable service.

WARRANTY CENTRE

Our products all carry a warranty and are well backed up by our qualified technical staff and a fully stocked spares division. All warranties are carried out by our Service Centre.

BANK DETAILS



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Trade Reference

TRADE REFERENCE

Powerspeed Electrical (Electrosales)



Cnr Cripps/ Kelvin Rd North
Graniteside
Harare
Tel: (04) 771 097-9

Union Hardware



8 Burnley Rd
Workington
Harare
Tel: (04) 754 880-1, 773248 – 9

Halsted Brothers



Msasa Branch
116 Mutare Road
Msasa
Harare
Tel: (04) 447 550 - 6

Electricare



96 Harare St
Harare
Tel: (04) 753 590, 772 177

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